



U.S. Dairy
Export Council

Ingredients | Products | Global Markets



U.S. Dairy Export Data: Sep 2020



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Summary



Year-To-Date Performance: January - September

Category	2018	2019	2020	'19-'20 % Change	'19-'20 Vol Change	Unit
Total Export Value	\$4,254.9	\$4,429.6	\$4,986.4	12.6%	\$556.7	Million \$
Total Milk Solids	1,549,675	1,357,723	1,572,022	15.8%	214,300	MT
SMP/NFDM	553,246	493,873	614,888	24.5%	121,015	MT
Dry Whey Products	430,091	335,178	399,351	19.1%	64,172	MT
<i>Whey (0404.10)</i>	<i>398,598</i>	<i>302,147</i>	<i>356,138</i>	<i>17.9%</i>	<i>53,991</i>	<i>MT</i>
<i>WPC80+</i>	<i>31,493</i>	<i>33,031</i>	<i>43,212</i>	<i>30.8%</i>	<i>10,181</i>	<i>MT</i>
Cheese	266,269	273,687	281,743	2.9%	8,056	MT
Lactose	310,246	283,863	291,767	2.8%	7,904	MT
WMP	38,060	28,411	28,574	0.6%	163	MT
Butterfat	32,634	18,917	18,160	-4.0%	-757	MT
MPC	23,447	25,536	32,871	28.7%	7,335	MT
Infant Formula	25,614	24,194	25,309	4.6%	1,115	MT
Evap/Cond Milk	12,040	12,110	8,212	-32.2%	-3,898	MT
Casein	2,313	1,979	2,321	17.3%	342	MT
Fluid Milk/Cream	86,079	99,090	98,379	-0.7%	-711	000 L

Month Of Performance: September

Category	2018	2019	2020	'19-'20 % Change	'19-'20 Vol Change	Unit
Total Export Value	\$434.9	\$508.9	\$517.8	1.7%	\$8.9	Million \$
Total Milk Solids	153,413	156,115	164,225	5.2%	8,110	MT
SMP/NFDM	52,241	65,385	61,506	-5.9%	-3,879	MT
Dry Whey Products	41,123	36,516	47,147	29.1%	10,631	MT
<i>Whey (0404.10)</i>	<i>37,428</i>	<i>32,920</i>	<i>42,259</i>	<i>28.4%</i>	<i>9,339</i>	<i>MT</i>
<i>WPC80+</i>	<i>3,696</i>	<i>3,595</i>	<i>4,887</i>	<i>35.9%</i>	<i>1,292</i>	<i>MT</i>
Cheese	24,372	27,289	28,437	4.2%	1,147	MT
Lactose	31,213	28,989	30,102	3.8%	1,112	MT
WMP	6,819	3,412	2,778	-18.6%	-634	MT
Butterfat	3,701	2,151	2,022	-6.0%	-129	MT
MPC	3,166	2,711	2,427	-10.5%	-284	MT
Infant Formula	2,480	2,402	2,467	2.7%	64	MT
Evap/Cond Milk	1,627	1,314	886	-32.5%	-427	MT
Casein	355	317	265	-16.5%	-52	MT
Fluid Milk/Cream	10,085	11,095	10,183	-8.2%	-912	000 L



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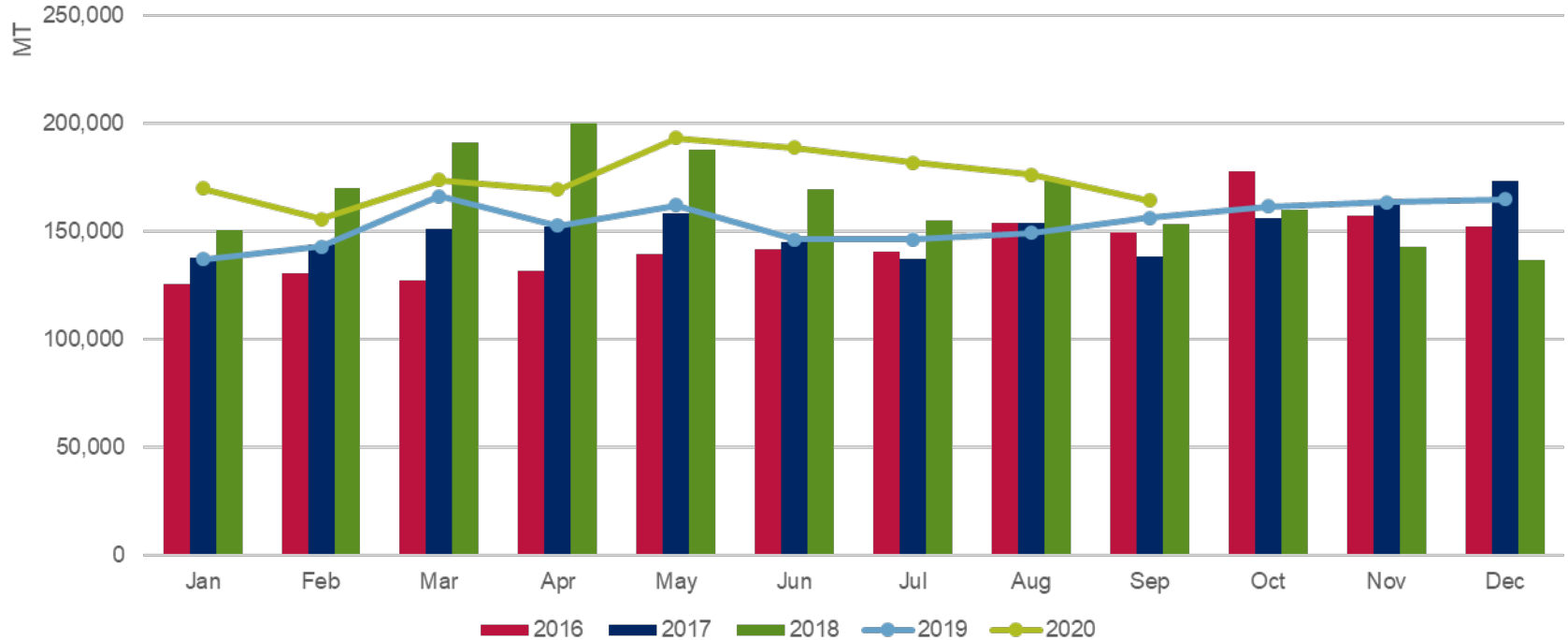


Total Milk Solids



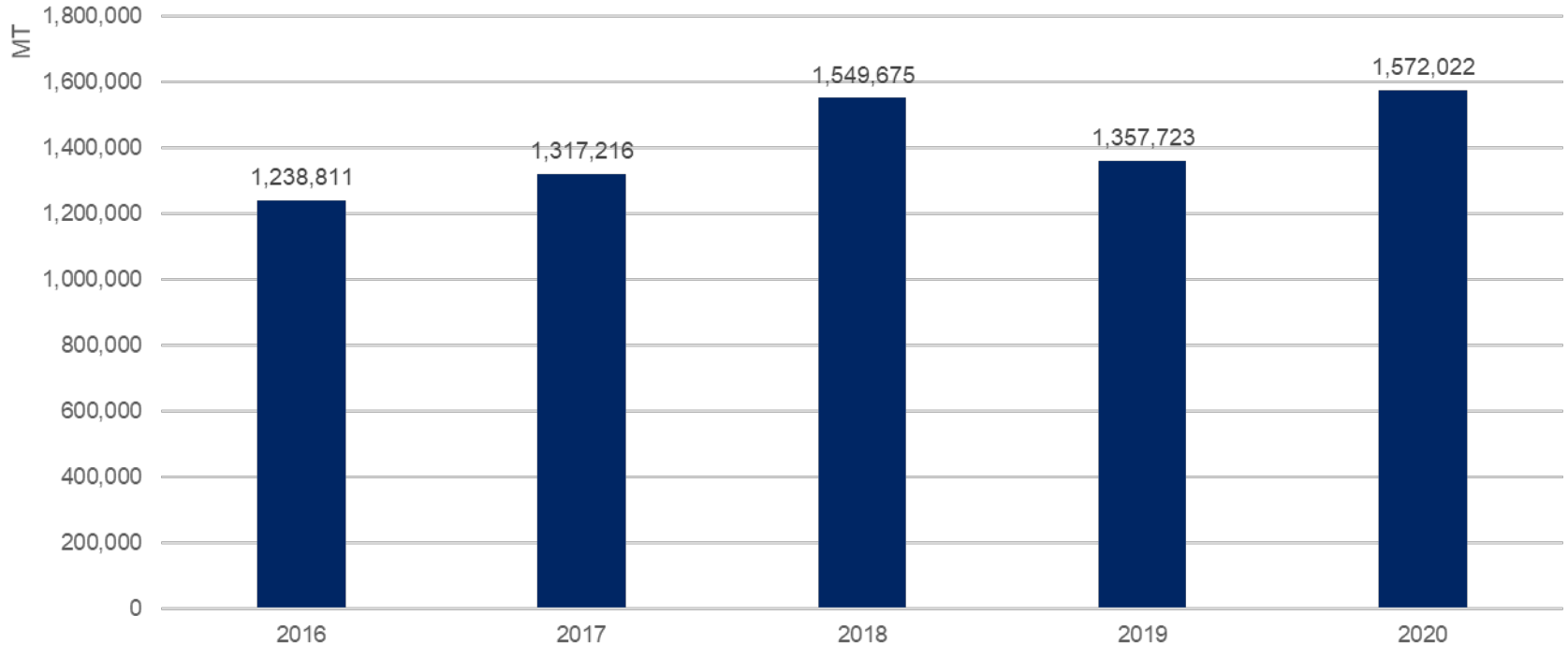
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World



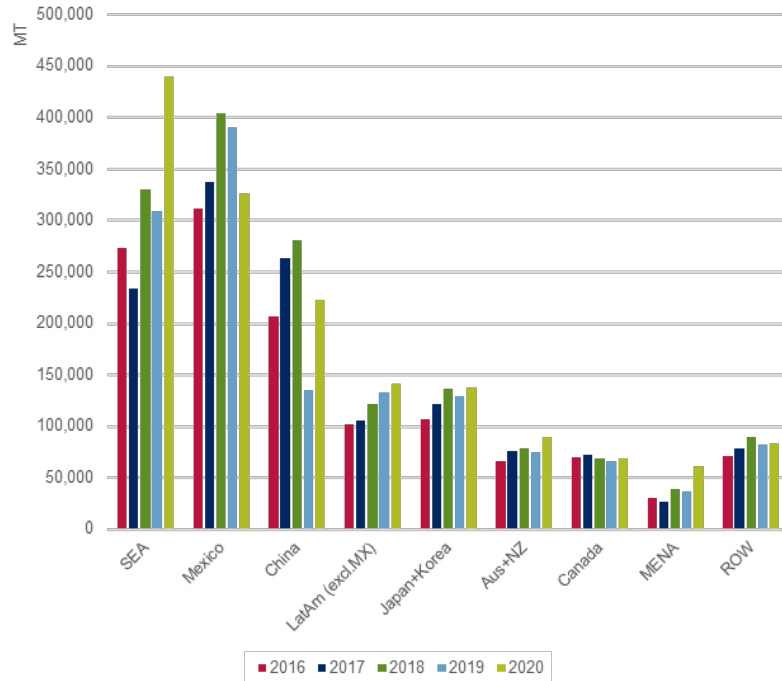
Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids Exports

U.S. Total Milk Solids Exports: World YTD



Total Milk Solids: Year to Date				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		28%	21%	14%
Volume	1,572,022	439,413	326,272	223,185
YOY Change	214,300	129,651	-64,184	87,939
YOY % Change	16%	42%	-16%	65%

Total Milk Solids: Month Of				
		1	2	3
Top Markets	World	SEA	Mexico	China
% of Total Exports		26%	21%	17%
Volume	164,225	43,358	34,655	27,855
YOY Change	8,110	7,189	-13,136	14,035
YOY % Change	5%	20%	-27%	102%



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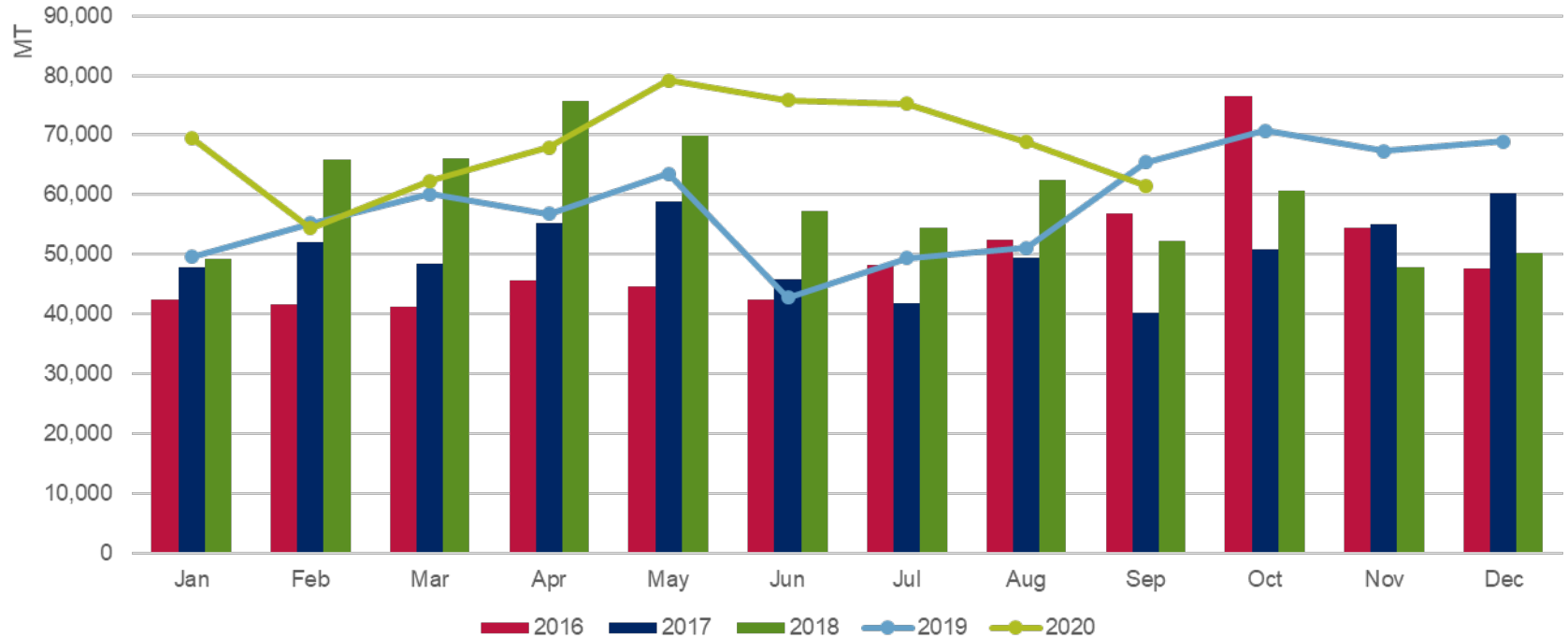


NFDM/SMP



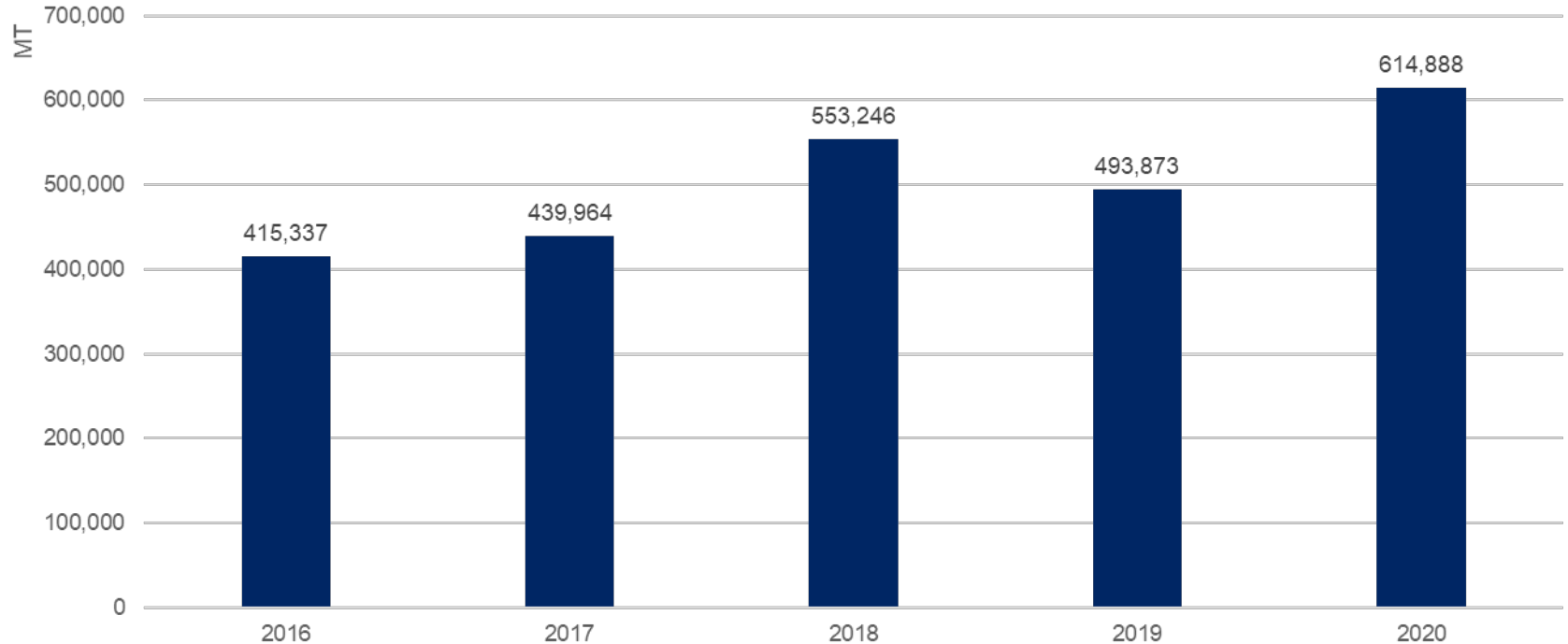
NFDM/SMP Exports

U.S. SMP/NFDM Exports: World



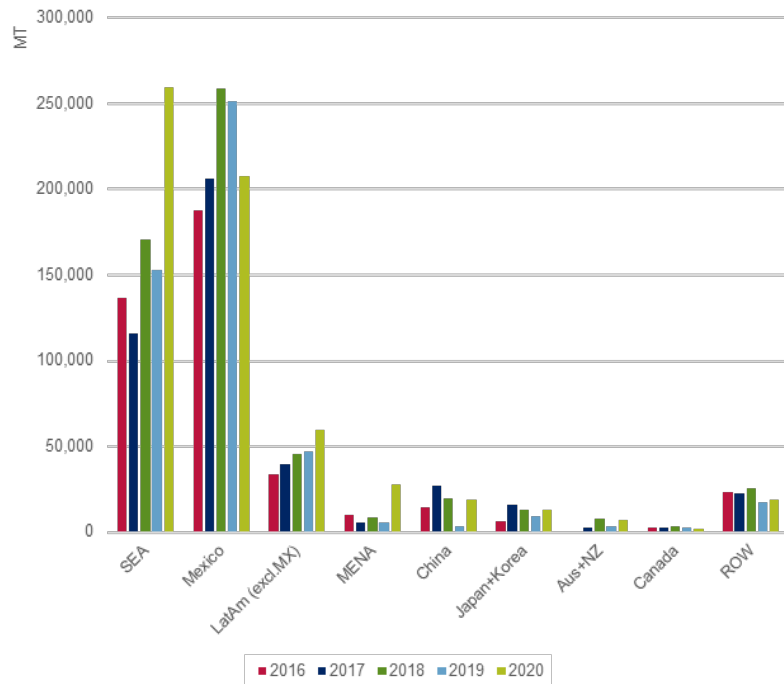
NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



NFDM/SMP Exports

U.S. SMP/NFDM Exports: World YTD



SMP/NFDM: Year to Date				
	1	2	3	
Top Markets	World	SEA	Mexico	LatAm (excl.MX)
% of Total Exports		42%	34%	10%
Volume	614,888	259,311	207,831	59,754
YOY Change	121,015	106,037	-43,276	12,914
YOY % Change	25%	69%	-17%	28%

SMP/NFDM: Month Of				
	1	2	3	
Top Markets	World	SEA	Mexico	LatAm (excl.MX)
% of Total Exports		42%	37%	8%
Volume	61,506	25,820	22,789	4,792
YOY Change	-3,879	4,887	-11,346	352
YOY % Change	-6%	23%	-33%	8%



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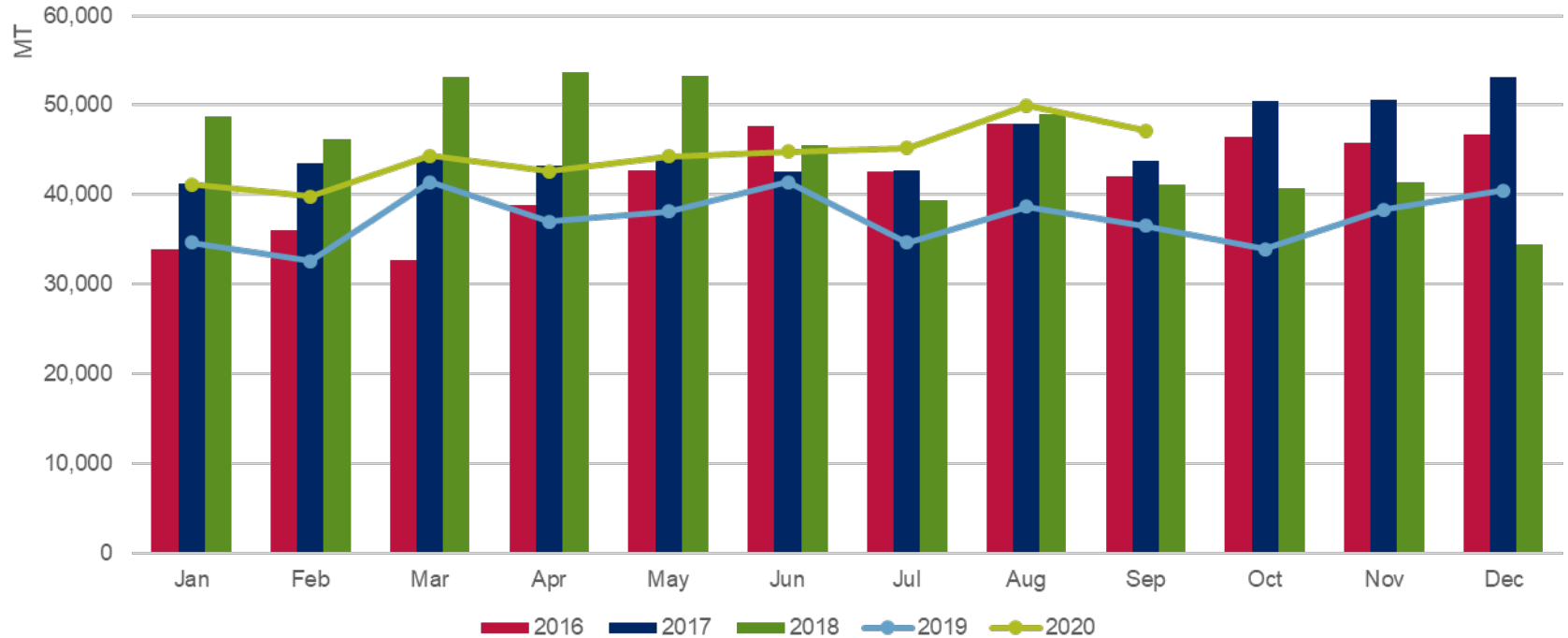


Whey Products



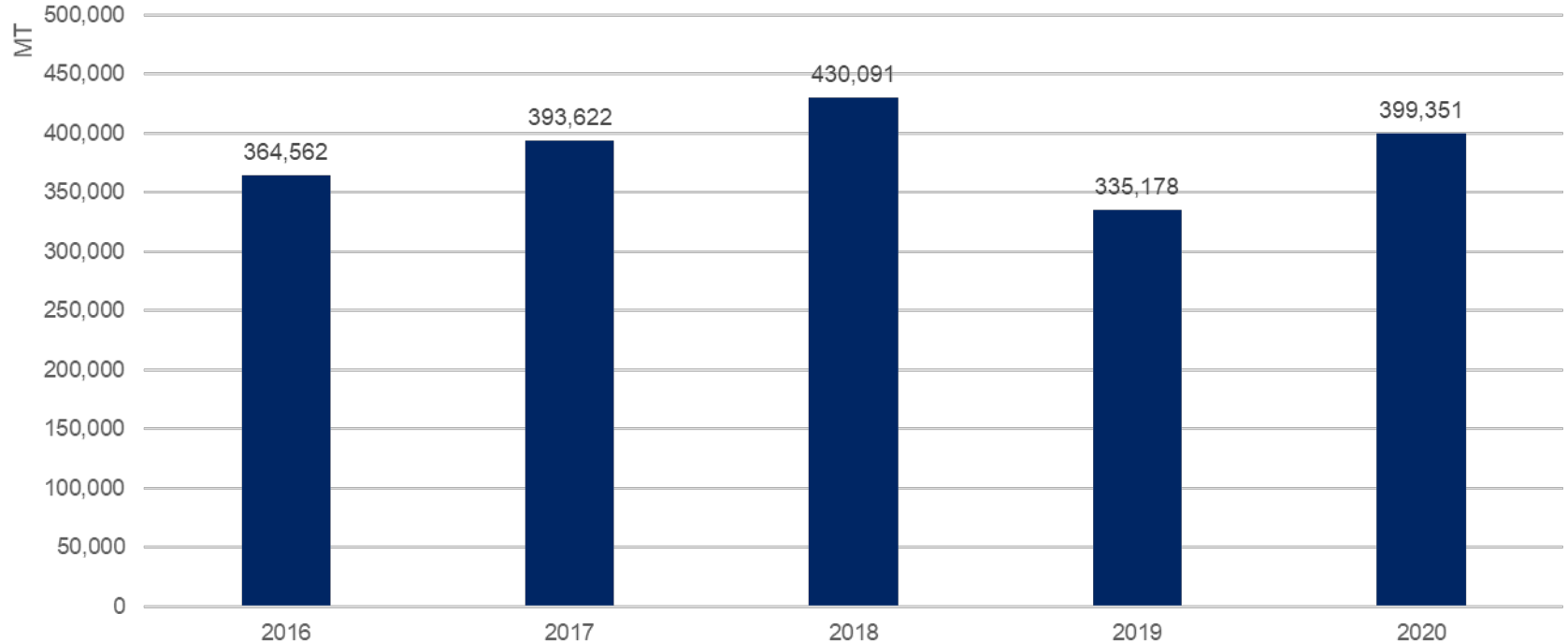
Whey Products Exports

U.S. Dry Whey Products Exports: World



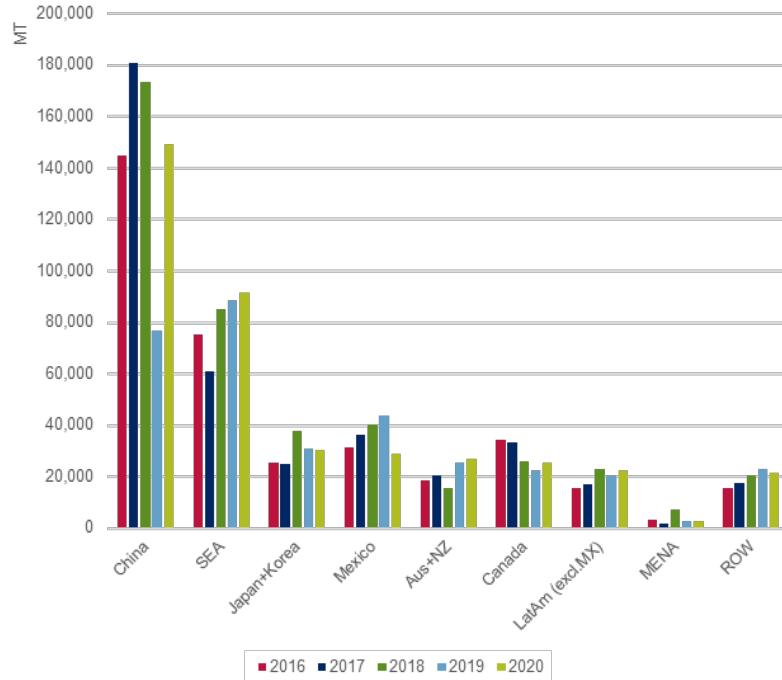
Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Whey Products Exports

U.S. Dry Whey Products Exports: World YTD



Dry Whey Products: Year to Date				
		1	2	3
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		37%	23%	8%
Volume	399,351	149,095	91,626	30,422
YOY Change	64,172	72,019	3,079	-720
YOY % Change	19%	93%	3%	-2%

Dry Whey Products: Month Of				
		1	2	3
Top Markets	World	China	SEA	Japan+Korea
% of Total Exports		42%	21%	8%
Volume	47,147	19,831	9,739	3,617
YOY Change	10,631	11,350	-649	17
YOY % Change	29%	134%	-6%	0%



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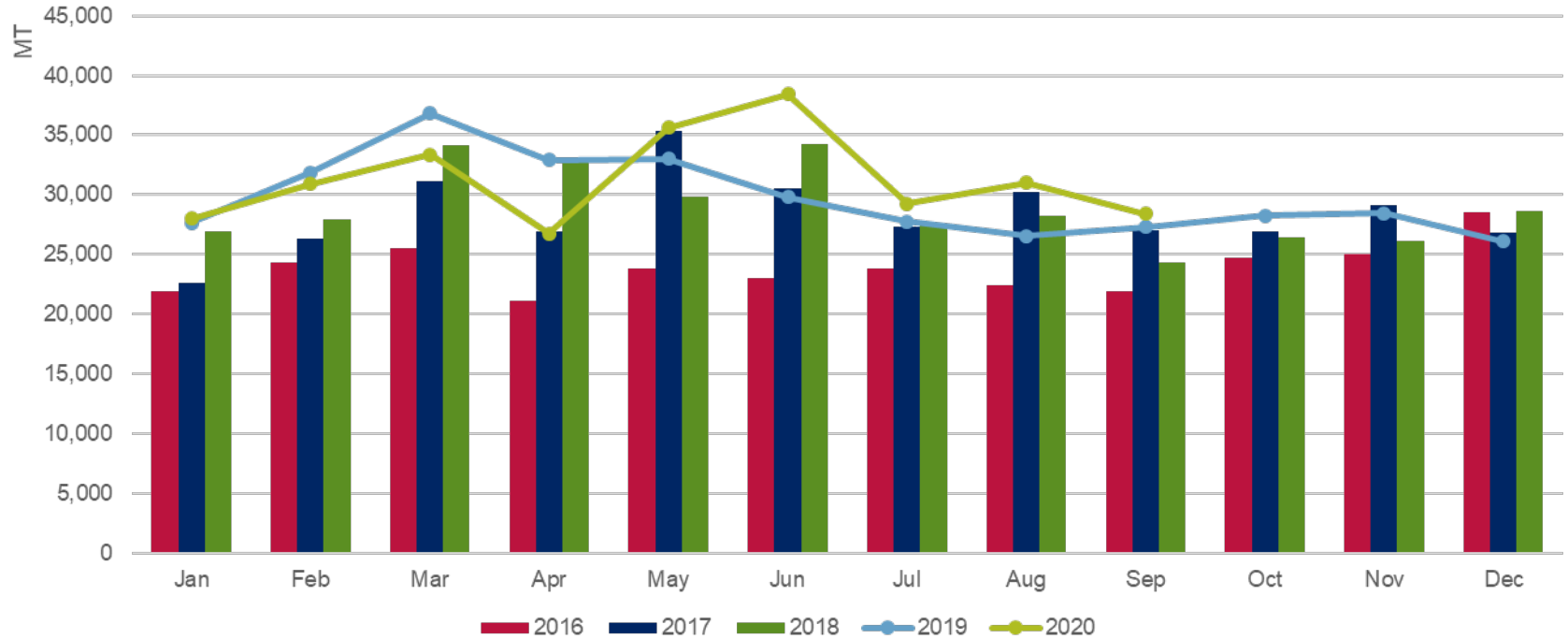


Cheese



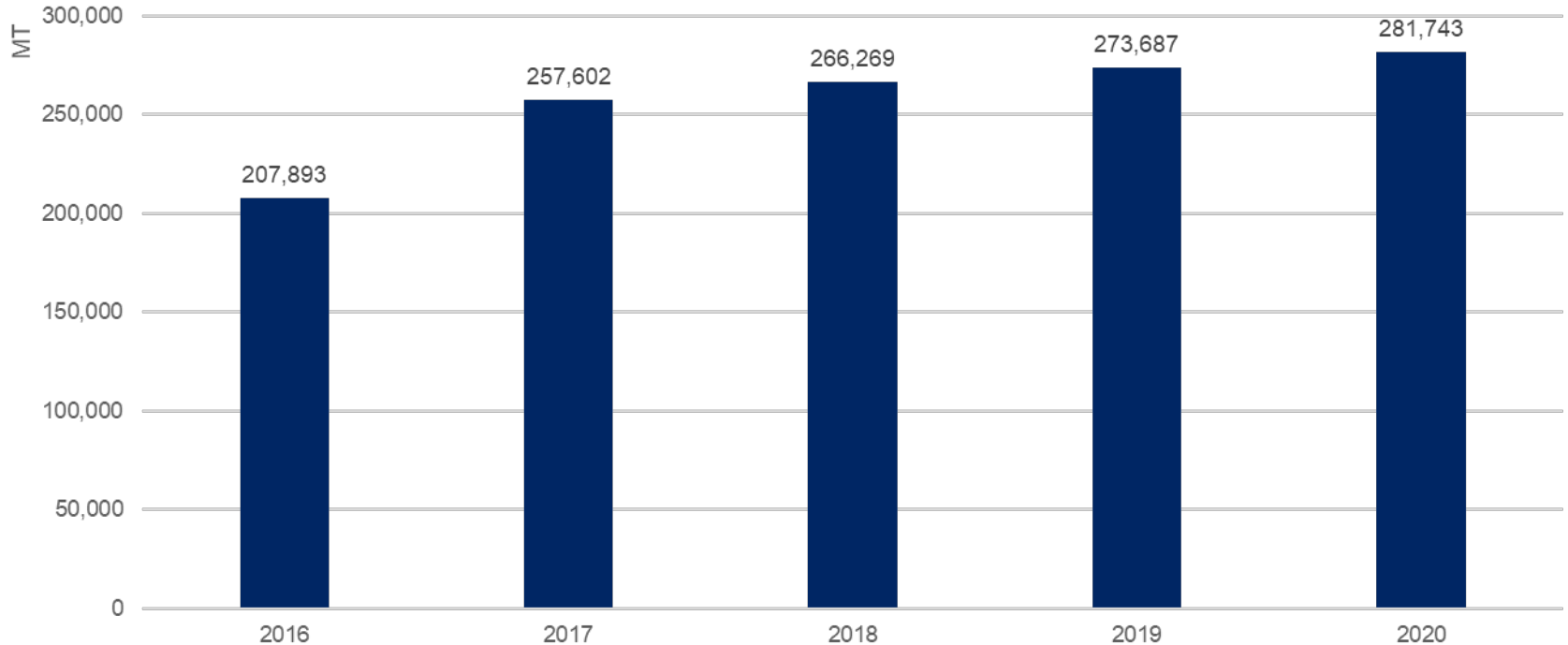
Cheese Exports

U.S. Cheese Exports: World



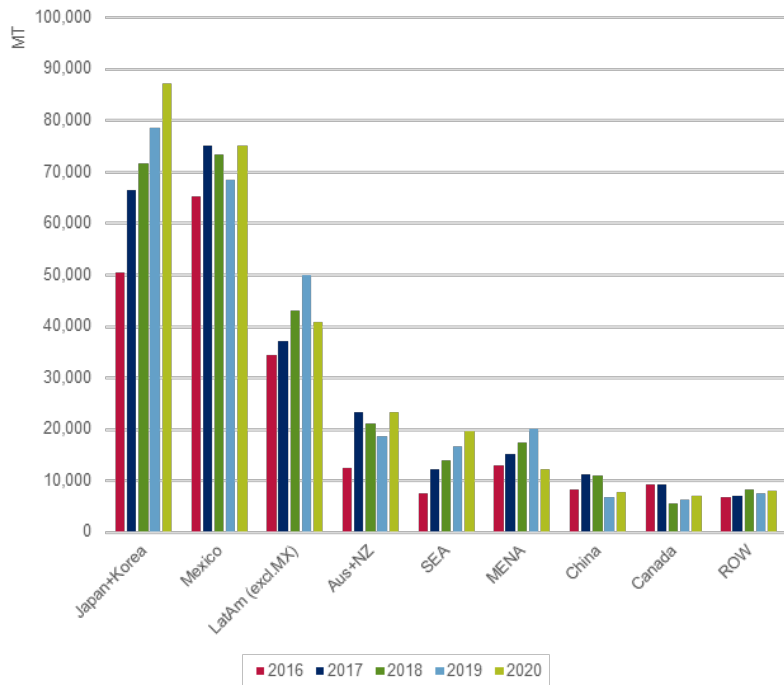
Cheese Exports

U.S. Cheese Exports: World YTD



Cheese Exports

U.S. Cheese Exports: World YTD



Cheese: Year to Date				
	1	2	3	
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		31%	27%	15%
Volume	281,743	87,318	75,212	40,993
YOY Change	8,056	8,619	6,599	-8,891
YOY % Change	3%	11%	10%	-18%

Cheese: Month Of				
	1	2	3	
Top Markets	World	Japan+Korea	Mexico	LatAm (excl.MX)
% of Total Exports		32%	22%	16%
Volume	28,437	9,011	6,125	4,668
YOY Change	1,147	2,474	-1,655	-243
YOY % Change	4%	38%	-21%	-5%



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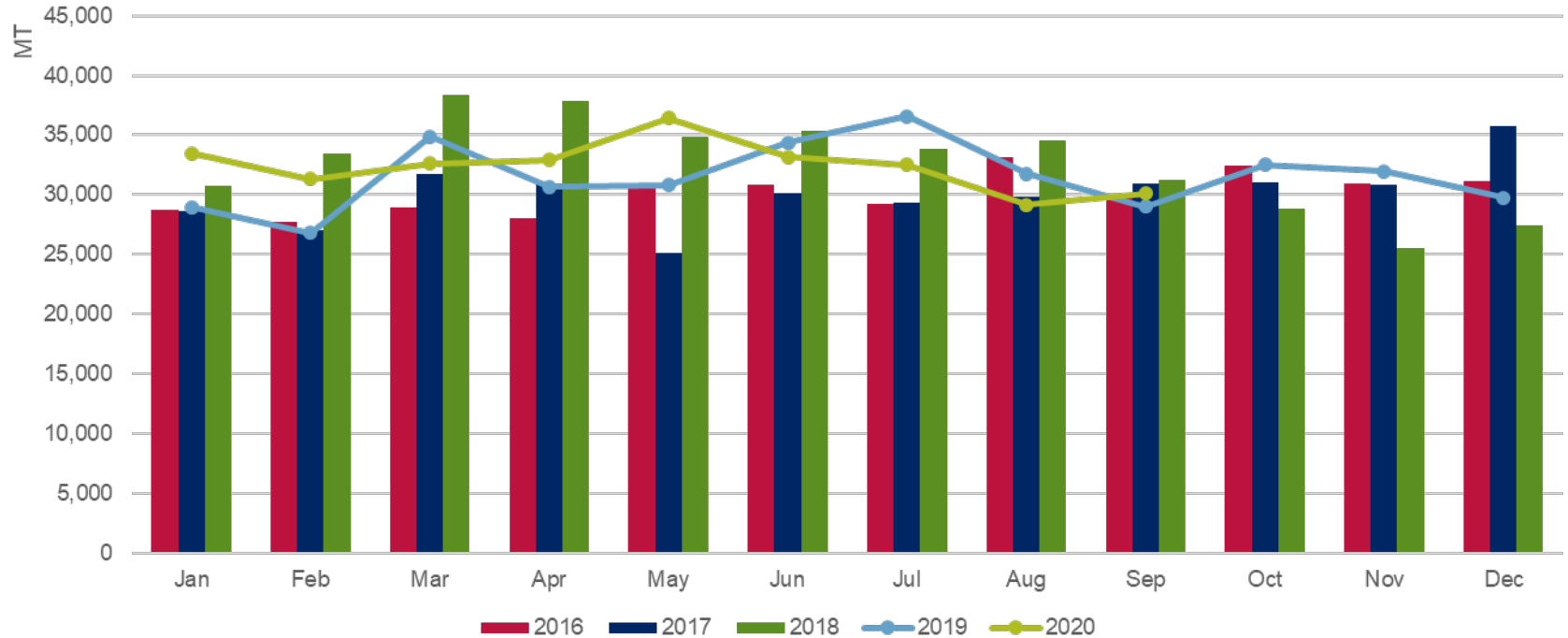


Lactose



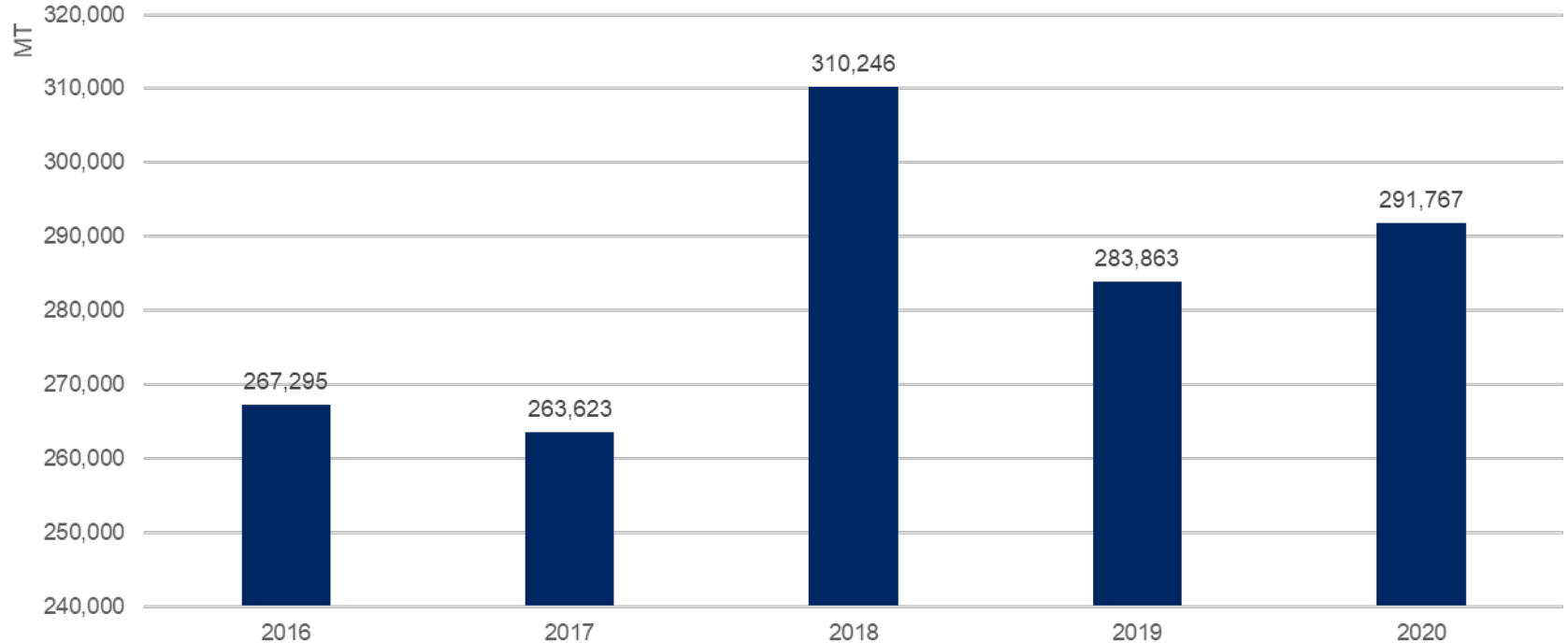
Lactose Exports

U.S. Lactose Exports: World



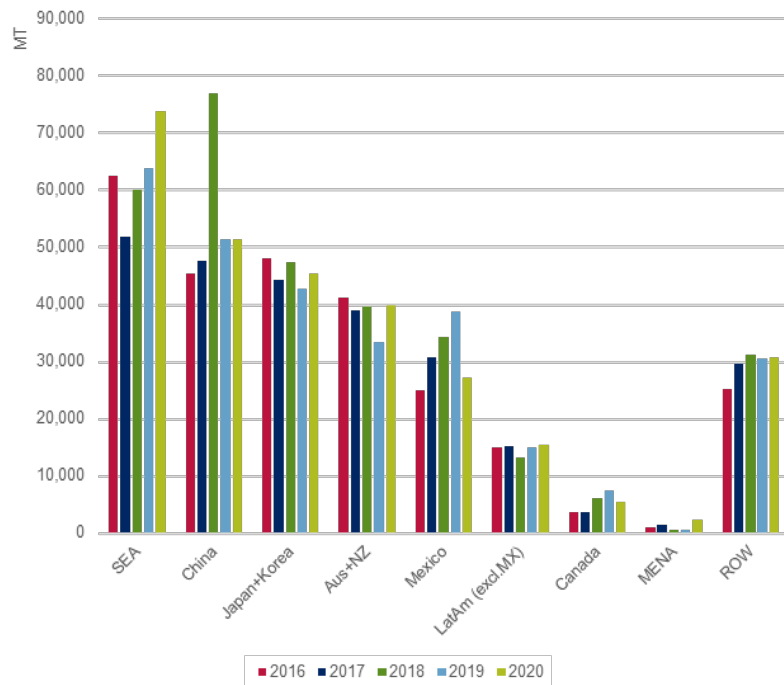
Lactose Exports

U.S. Lactose Exports: World YTD



Lactose Exports

U.S. Lactose Exports: World YTD



Lactose: Year to Date				
		1	2	3
Top Markets	World	SEA	China	Japan+Korea
% of Total Exports		25%	18%	16%
Volume	291,767	73,829	51,496	45,414
YOY Change	7,904	9,873	129	2,737
YOY % Change	3%	15%	0%	6%

Lactose: Month Of				
		1	2	3
Top Markets	World	SEA	China	Japan+Korea
% of Total Exports		22%	17%	17%
Volume	30,102	6,619	5,184	5,155
YOY Change	1,112	1,878	842	192
YOY % Change	4%	40%	19%	4%